

PICKSONS

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CV SMART CHOICE



PARTNER OF INTERNATIONAL

The leading automotive parts distributor in Europe

CV Issue 3

Everything you need, in one place

Consumables

Diagnostics

Garage Equipment

Parts

Tools

Tech Tips

Training

NEW AD Commercial Oils p11

Tank Snake p6-7

Issue 1 Winner!



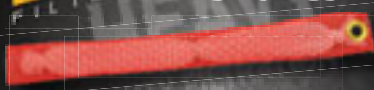
NEW RANGE

Oils & Grease

Advanced Commercial Lubricants



NEW Tank Snakes



Water in the fuel? Get it out!



CONGRATULATIONS!
to Ms Lisa Creed of TNT Yate

Our CV Smart Choice Issue 1 competition was won by Lisa (rhs) who is pictured receiving her prize - a Thornton's hamper - from Jo Stokes, one of our Sales Reps

Contact us - see the back cover for details

Offers end 31st Jul 2015

NEW Valeo Climfill® air conditioning servicing stations

Whatever your experience of air conditioning servicing, Valeo's new 2015 range of refill stations will fit the bill!

ClimFill® Maxi is ideal for larger air conditioning systems in trucks and buses. It offers a SuperCharge mode specifically for commercial vehicle air conditioning circuits. The Maxi utilises the eco-patented ClimFill® Lock coupler system to improve recovery cycle time and avoid refrigerant release into the atmosphere when decoupling. Maxi also boasts a colour LCD touch screen.

With a fuel tank capacity of 32kg, vacuum pump speed of 167 litres/minute and 4.5 metre service hose extensions, ClimFill® Maxi is one of the best specified in the market. In line with the rest of the range, ClimFill® Maxi is fully automatic to minimise the work for the mechanic.

For LCV and cars, ClimFill® Easy is the perfect entry level solution for garages moving into air conditioning servicing, while ClimFill® Pro is the most advanced refill station available in the marketplace. The Pro station can be adapted for HFO gases with a conversion kit. ClimFill® Pro HFO is a dedicated HFO-1234yf station.

Call your local branch to discuss your air conditioning servicing needs and which of the ClimFill® range best suits them.



WABCO Poster

A handy guide to truck and trailer parts is included (loose) in this issue of CV Smart Choice, courtesy of WABCO. An excellent source for product identification and part location the first three digits of the WABCO part number are given.

The poster highlights the extensive range of OE product that WABCO supply to major European truck & trailer vehicle manufacturers. WABCO is the No.1 global supplier of technologies and control systems for safe, efficient commercial vehicles. From concepts to finished products and beyond, WABCO have been developing these innovative systems since 1869.

Today, with an unbeatable list of industry firsts behind them, WABCO continues to develop pioneering mechanical, mechatronic and electronic technologies for braking, stability and transmission automation systems for the world's commercial truck, bus and trailer manufacturers. Sales were \$2.9 billion in 2014.

If you haven't already, find a space on your wall for the poster and call your local branch to place your orders.

WABCO



New EU rules will impact CV servicing & repairs

March saw the European Parliament give final approval to new EU rules for safer and more eco-friendly lorries (Directive 2013/0195).

These rules will allow VMs to develop more aerodynamic lorries reducing fuel consumption by 7%-10%, cutting greenhouse gas emissions and enhancing road safety.

"Final backing by the European Parliament... takes us one step closer to having better lorries on our roads," said EU Commissioner for Transport, Violeta Bulc.

"It will allow the industry to produce new lorries and to remain competitive on the global market.

"The vote paves the way for Member States to reach a final agreement, so that society can start to reap the benefits of these new rules."

Fleet owners, operators and the independent aftermarket can expect a raft of exciting new technological developments as VMs work with suppliers to meet the new Directive.

IAAF cite eCall as a key threat to the aftermarket, as VMs move to route vehicle information through their servers

The commercial vehicle independent aftermarket faces a wide range of threats that the IAAF is fighting, across many fronts. Each could have devastating consequences for the aftermarket trade by restricting customer choices.

Possibly the most serious of these threats, currently, is arising from eCall - a European initiative to bring rapid assistance to motorists involved in a collision anywhere in the European Union. At the end of 2014 the EU formally approved legislation for eCall to be included as standard in all new type approved vehicles from April 2018.

The threat arises from the necessity for VMs to incorporate eCall into their models, which will require the presence of vehicle telematics (the platform to deliver eCall) in all vehicles. These telematics will allow VMs to introduce the 'extended vehicle' concept.

'Extended vehicle' means access to all data and information would be routed through VMs' servers, rendering aftermarket operators unable to communicate directly with the vehicle.



The challenge for the independent aftermarket, and what the IAAF is fighting for, is to ensure independent operators have the following:

- Unmonitored remote communication with the vehicle
- Direct and continuous connectivity to the vehicle and its data
- Safe and secure connection

Watch this space for more on this important issue.

 **INDEPENDENT**
AUTOMOTIVE AFTERMARKET FEDERATION

CV Smart Choice Issue 3 Terms & Conditions: Offers end 31st July 2015. All offers subject to availability and change without notice. Certain featured products may not be stocked by all IFA members. Call your local IFA Member with any stock or pricing queries. These offers cannot be used in conjunction with any other offer except at the discretion of your local IFA member. All prices shown are exclusive of VAT. Pictures used are for illustrative purposes only and products are not shown at actual size or to scale. All product/marketing claims are the responsibility of the company on behalf of whom they are made and are not the liability of the IFA or its agents. E & OE.

All lease payment examples are based on a 60 month repayment period and with a NIL DEPOSIT facility. All lease figures quoted are subject to VAT and status. Alternative lease plans are available and can be tailored to your exact requirements. If you have any questions regarding lease facilities please call Alliance & General Leasing on 02476 220000.

Designed & produced for the IFA by Unbounded Ltd www.unbounded.co.uk

ECE R90 Approved Brake Discs

WINNARD - manufacturing brake discs since 1965

Our extensive (and growing) range of ECE R90 approved braking products is available from your local branch



What is ECE R90?

ECE R90 is a European Standard which ensures compliance of brake pads, linings and (since 01/11/2014) brake discs, manufactured for the aftermarket for many commercial vehicles (categories M, N & O).

"Interchangeable parts" gain approval under these standards by undergoing tests to show that they perform to similar levels as the Original Equipment. Winnard braking products are "interchangeable", defined by the ECE R90 regulations as a replacement with the same interface dimensions as the original, but which may differ from the original in terms of design, material composition and mechanical properties.

The ECE R90 standard for brake discs requires dynamometer testing along with on-vehicle testing to include:

- geometric, material & balancing provision checks
- wear condition marking
- integrity tests (thermal & high load)
- service brake vehicle performance tests

European Member States determine individually whether & when to adopt UN ECE standards. R90 has been adopted thus far by Germany.

An ECE R90 standard for brake drums is anticipated later this decade.

Brake Drums

WINNARD - manufacturing CV brake drums since 1930

Call your local branch to order



Brake Hubs

WINNARD - now supplying CV hubs



New to Range Rear Hubs for DAF CF, XF

HUB0001NB >06

OEM 1657637, 1812161

HUB0002NB <06

OEM 1389061, 1391617, 1818003

Both hubs are supplied without bearings
FAG bearings are available if required
(FAG0001 - OEM 566283.H195, 56683H195)

*** COMING SOON! ***

Wheel bearing pressing service: Wheel hub supplied without a bearing? We can press the bearing in!

Call your local branch to order

WINNARD

Airsprings



Shock absorbers



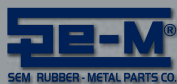
Trailing Arms/Springs



U Bolts



Bushings



Exceptional Expertise, Widest Range, Second to None Service

Automint was established 25 years ago in Huddersfield to supply the (then) new airspring aftermarket as a technical importer, offering technical advice to the independent aftermarket with a service second to none. As the airspring range expanded, the business evolved to include complementary air suspension components.

Quality products, exceptional value

Did you know...

The Valeo window regulator range covers over 480,000 of the UK and ROI's truck parc, including the top manufacturers: DAF, Iveco, MAN, Mercedes-Benz, Renault Trucks, Scania, Volvo Trucks and Nissan.

Range covers all of the 4 technologies: Bowden, Double Bowden, Cable and Scissor systems.

valeo added

www.valeoservice.co.uk





EXTRA SERVICE HGV PARTS

Unexpected breakdowns lose time, incurring high costs

Gates HGV programme - **EXTRA SERVICE** - provides trouble-free, long-lasting solutions for the demanding working conditions placed on trucks and buses

Popular parts in the **EXTRA SERVICE** range include:

Part No.	Description	Applications
8PK1222ES	Micro-V [®] Belt	DAF LF 45/55, CF 65
8PK1520ES	Micro-V [®] Belt	DAF LF 45/55, CF 65
8PK975ES	Micro-V [®] Belt	Volvo FM12, FH16, FH12
8PK1538ES	Micro-V [®] Belt	Volvo FM, FH, FH12
11PK1890ES	Micro-V [®] Belt	Mercedes-Benz Actros
T38584	DriveAlign [®] Tensioner	Iveco EuroCargo, DAF LF 45/55, CF 65
T38604	DriveAlign [®] Tensioner	Mercedes-Benz Actros
T36196	DriveAlign [®] Idler Pulley	Iveco EuroCargo, DAF LF 45/55, CF 65
T36516	DriveAlign [®] Idler Pulley	Iveco EuroCargo, DAF LF 45/55, CF 65
T36518	DriveAlign [®] Idler Pulley	Scania G/P/R Series



For full application information visit Gates Autocat at www.gatesautocat.com

Quality, performance and endurance

DAF recently switched to Gates **EXTRA SERVICE** Micro-V[®] kits for certain XF & CF applications to ensure superior performance



For more information contact your local branch

For further information and full application data visit partinfo.co.uk or GatesTechZone.com
For technical support, please call the Gates Technical Hotline on 0844 980 0062*, or email info@gatestechnical.com

* Available Monday - Thursday, 8.30am - 5pm, and Friday 8.30 - 4pm (calls cost 3p per minute from landlines)

Swarfega®

FREE! Swarfega® 3-Step Skin Safety Centre

With a case each of:

- Swarfega® Protect (6 x 1 litre cartridge)
- Swarfega® Orange (4 x 4 litre cartridge)
- Swarfega® Restore (6 x 1 litre cartridge)

ONLY £195
SAVE OVER £100!



Offers end
31/07/15

Skin Safety Centre (SSC1EACH):
Comes with 3 dispensers: Pre-work (for Swarfega® 1L Protect), Cleanse (for Swarfega® 4L Orange), After-work (for Swarfega® 1L Restore). Dimensions: 670mm x 455 mm



Already use a 3-Step Skin Safety Centre?
Then this is for you!

Swarfega® Orange
4x4 litre
SORC4LTR

ONLY £75

Swarfega® Protect (SPR1LC)

- Perfume-free, non-greasy pre-work skin cream
- Protects against contact with water & non-water based contaminants, making skin easier to clean
- Compatible with nitrile/latex gloves

Swarfega® Orange (SORC4LTR)

- Advanced formulation hand cleaner with corneal
- Natural citrus oil removes oil, grease & general soiling quickly & efficiently
- Contains moisturiser to help care for skin

Swarfega® Restore (SRE1LC)

- Mild, perfume & dye-free, non-greasy conditioner helps maintain healthy skin, avoiding dryness

From trusted solutions to new innovations



Tank Snake Prolongs Engine Life

Simply - Tank Snake uses new technology to separate water from fuel, in static and mobile fuel tanks.

Water can lead to severe and costly engine damage, causing the growth of algae, bacteria and fungus in diesel leading to sludge formation. It is attracted by the ethanol in fuel and gets into the system via leaks, heating/cooling, condensation, etc.

Tank Snake prolongs an engine's life. Static Tank Snakes ensure whatever state your fuel arrives in, your fleet gets the cleanest

fuel. Mobile Tank Snakes protect the fuel system in use. A 2ft Tank Snake absorbs up to 2 pints of water! Easy to remove from the tank, the diameter of a Tank Snake fully inflated with water is no more than 2 inches. Bear in mind that removal of a fully inflated Tank Snake is highly suggestive of more water in the fuel tank. Hang the Tank Snake in a dry environment for up to 4 hours and use it again, up to 10 times. We said it was simple!

Unlocking the mysteries of the Tank Snake

Detecting Fuel Contamination

WIX Diesel 4 in 1 Test Kits tell you within seconds whether fuel in a tank is contaminated. A simple swab detects 4 types of contamination (see Fig 1):

- diesel fuel oxidation, i.e. whether the diesel is fresh
- the presence of water in the fuel tank
- whether the fuel contains rust particles or sludge

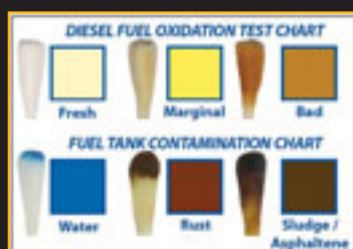


Fig 1
WIX Diesel 4 in 1 Test Kit detects four types of contamination

A simple test proves it

Don't take our word for it! Check out this test. Fig 2 shows two fuel samples; 'Tank A' is contaminated with water and 'Tank B' is pure fuel. As you can see, the water in the bottom of 'Tank A' has been identified by the blue tip on the test swab.

A Tank Snake is added to both samples. After just 24 hours the results are clear in Fig 3. The Tank Snake in 'Tank A' is gorged with water (suggesting there could be more water mixed in this fuel sample). The Tank Snake in 'Tank B' remains flaccid as there is no water to extract.

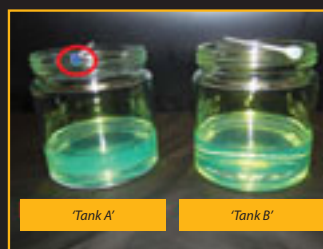


Fig 2
'Tank A' swab detects water

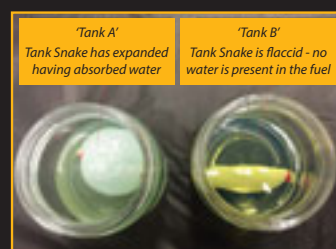


Fig 3
Gorged Tank Snake in 'Tank A' suggests more water to be removed

'Tank A' Tank Snake has expanded having absorbed water
'Tank B' Tank Snake is flaccid - no water is present in the fuel



FUEL SOLUTIONS

WATER IN THE FUEL SYSTEM?

WIX breakthrough **TANK SNAKE** water extractor technology protects your entire fuel system by **CONTINUOUSLY REMOVING WATER**

24" 36"



PROTECTS VITAL EXPENSIVE VEHICLE COMPONENTS



PREVENTS PHASE SEPARATION



INHIBITS SLUDGE FORMATION IN ALL TYPES OF DIESEL FUELS



NON TOXIC ALTERNATIVE TO EXPENSIVE CHEMICAL TREATMENTS

- ✓ AGRICULTURAL EQUIPMENT
- ✓ CONSTRUCTION
- ✓ GENERATORS
- ✓ MARINE
- ✓ MINING/QUARRY MACHINERY
- ✓ STATIC/MOBILE FUEL TANKS

Tank Snakes

FROM ONLY

£3.20 per use!

Call your local branch to order

	ONLY	PRICE PER USE
Static fuel tank 2ft (60cm) <small>(24581)</small>	£31.99	£3.20
Static fuel tank 3ft (90cm) <small>(24582)</small>	£43.99	£4.40
Mobile fuel tank 2ft (60cm) <small>(24587)</small>	£35.99	£3.60
Mobile fuel tank 3ft (90cm) <small>(24588)</small>	£55.99	£5.60

Two more great new products coming from WIX Filters soon:

WIX Diesel 4 in 1 Test Kit

Monitors fuel contamination levels:

- Diesel fuel oxidation
- Water
- Rust
- Sludge



WIX Jerry Can Fuel Water Absorber plus Stabiliser

- Removes water in fuel
- Stabilises fuel for up to 1 year
- Prevents costly repairs
- Stops fuel from going bad





friction materials

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German solidity? **Swiss** precision?
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 to put you on the road to success

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Everything you need in one place



Durite CCTV kits - highest quality components to ensure the longest high performance:

- + Sharp CCD camera with infrared LEDs - best pictures, day & night
- + High resolution LCD monitors - excellent image clarity
- + 20m Shielded cable for quick, robust installation
- + Waterproof 4-pin screw connectors

Built-in extra features make Durite CCTV kits one of the most complete, user-friendly solutions:

- + Audio function for added safety
- + Dual voltage 12V/24V kit fits most vehicles
- + Day/Night mode operated automatically by sensor
- + Side or Rear view switch on monitor

Camera Systems

CCTV reversing kits improve safety, prevent vehicle damage & help to reduce insurance premiums. Long term savings are likely to pay for your Durite CCTV kit!

7" Reversing System (0-776-27)

- + 7" Screen with 20m Cable
- + 1 x Reversing Camera
- + Remote Control
- + Optional second camera (purchase separately)

ONLY **£145**



7" Quad Reversing System Starter Kit (0-776-37)

- + 7" Quad Screen with 20m Cable
- + 1 x Reversing Camera
- + Remote Control
- + Add up to three cameras (purchase separately)

ONLY **£245**



Want total vision & safety? For full functionality of the 7" Quad System select three additional Durite cameras (choose from rear, side & interior). Connecting cables are available in 10, 15 & 20m lengths.

Side View Camera + 10m cable

(0-776-05 or 0-776-22 + 0-775-10)

- + Add to 7" Systems

ONLY **£75**

Side View Camera
(0-776-22)

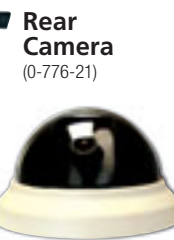


Other Cameras

- + Add to 7" Systems



Interior Camera
(0-776-04)



Rear Camera
(0-776-21)

Call your local branch for the full Durite range & latest promotional offers

Note: Carriage charge may apply - please contact your local branch for further information



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- Experience the real difference! Save time; be more competitive!
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Fast Movers!**

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£199 ea



**Heater Blowers
Top Sellers!**

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Series

- 07>
- R & P Cabin
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£105 ea

Volvo FH & FM
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Individual Mirrors

DAF CF & XF

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£45

DAF CF & XF

- Convex mirror

ONLY

£25



Mirrors - just a small part of the range
Call your local branch

Heat Inductor - UK Plug (5834)

- Max. output 1500W
- Comes with 19mm & 22mm coils plus a rope for universal applications
- Induction technology flameless heat - reduced cool off period
- Concentrates heat, minimising risk of collateral damage
- Heats a 19mm nut in c.15 secs
- Ideal for track rod ends, exhausts, seized nuts & bolts
- Faster/smaller/safer than oxyacetylene
- 15 Alternative size coils available



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£499.95

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Heat Inductor- 8pc Coil Kit (5841)

- 2 x 15mm, one each of 19mm, 22mm, 26mm, 32mm, 38mm, 45mm
- Use with (5834) above

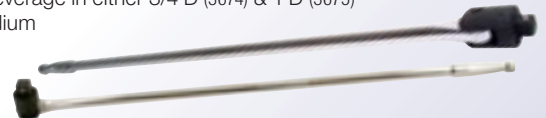


ONLY

£119.95

Heavy Duty Power Bar

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- Chrome vanadium



ONLY

3674 **£49.95**

3675 **£59.95**

Twin Hammer Impact

Wrench 1/2"D (5585)

- 10,000rpm (free speed)
- Speed: forward 3, reverse 2
- Max. torque 1356Nm/1000 ftlbs
- Air pressure 90psi, air consumption 5.4cfm
- Vibration level 5.7m/sec
- Weight 2.02 kg, length 193mm, 1/4" inlet



ONLY

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Extending Ratchet 3/4"D (4507)

- Shaft extends up to 1000mm
- Spring loaded mechanism
- Chrome vanadium



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£89.95

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VEHICLE SEAT COVER PROTECTION



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Town & Country
VEHICLE SEAT COVERS

Durable, waterproof seat covers

Universal & tailored fit (wide range)

Unique high tenacity polyester, PU backing

Dirt resistant

Single & double truck seat covers available

Single & double truck seat covers available

Range of colours

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Van Double
(VBLK)

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Steel Seal
HEAD GASKET FIX

Steel Seal is a simple pour-in solution that offers a permanent repair for blown head gaskets, warped heads and cracked blocks

Steel Seal comes with a **MONEY BACK GUARANTEE!**

Get your truck back on the road faster!

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SCREENWASH CONCENTRATE
FROM ONLY

46p /ltr*

5 litres
25 litres
205 litres



* Based on £95/205L barrel

febi bilstein



Top 10 Steering & Suspension Parts

1. Tie Rod End (02954)

to fit: DAF CF75, CF85, Iveco Stralis, EuroStar, MAN TGA, TGS, F2000, Mercedes-Benz Actros, Atego, Renault Magnum, Premium Scania 4 Series, Volvo FE, FL



2. Stabilizer Link (27130)

to fit: Volvo FM9, FM12, FH12



3. Tie Rod End R (02545)

to fit: DAF CF75, CF85, Iveco MK, MAN TGL, M2000, Mercedes-Benz O303, O405, Renault Midlum, Volvo FH16



4. Tie Rod End L (02546)

to fit: DAF CF75, CF85, Iveco MK, MAN M90, Mercedes-Benz MK, NG, Renault Midlum, Midliner, Volvo FH16



5. Drag Link (17316)

to fit: Scania P, G, R, T Series



6. Tie Rod (18208)

to fit: Scania P, G, R, T Series, 4 Series



7. Spring Mounting Bush (29569)

to fit: DAF CF65, CF75, Volvo FH16



8. Tie Rod/Drag Link (02953)

to fit: DAF CF65, CF75, Iveco M, MAN TGA, TGS, Mercedes-Benz SK, MK



9. Spring Pin (06439)

to fit: Scania P, G, R, T Series, 4 Series



10. Tank Cap Locking (06056)

to fit: Mercedes-Benz MK, O302



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Steering & Suspension, Seat Covers, Head Gasket Fix, Screen Cleaner

Commercial Vehicle

Advanced Commercial Lubricants

- Made in the UK
- Maintains OEM warranty
- Fully synthetic low SAPS engine oils for CV & LCV
- Semi synthetic & mineral multi-fleet engine oils
- Gear & transmission fluids
- Hydraulic oils including mineral, high VI & biodegradable
- Grease
- Plant & agricultural oils
- Ancillary products



AD lubricants use the most advanced technologies and highest quality base oils.

Cutting-edge research and stringent product testing guarantees that AD lubricants more than surpass the ever-evolving demands of the world's leading engine and driveline manufacturers.

AD lubricants protect your investment

Grease available in:



Oils available in:





Featherwing

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Boydell & Jacks, the leading name in:

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A complete range to meet all your needs

TRW-Safety



PROEQUIP

You need parts you can trust

As the heavyweight in safety, you can trust TRW Proequip, for OE matching HCV steering & suspension:

- 100 years of OE steering & suspension experience
- Tested to the extreme, our steering & suspension parts cope with the toughest driving conditions
- Proven safety, innovation & development
- XCAP, our innovative tie rod ends (see inset below)
- Boxed remanufactured steering gears - the first in the aftermarket

For outstanding performance & a safer drive – choose TRW Proequip

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XCAP

XCAP tie rod ends are small, stronger & more durable than competitor products, lasting up to 4 x longer. Scan the QR code for the test results.



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Leasing?

diagnostics

Why?

garage
equipment

A sensible alternative to depleting cash reserves

Let The Equipment Pay For Itself

Earn from your equipment as you pay for it, instead of paying up front in full, then trying to recoup the investment over coming months or years

Spread the cost of your equipment over its useful working life

Why leasing makes good business sense

Lease rentals are 100% allowable against your pre-tax profits

You can offset the total cost during the lease period, deducting payments as a trading expense

100% Tax Allowable

The perfect way to fund the growth of your business

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Leasing can fund the latest diagnostic & workshop equipment to enable you to win lucrative new business

Alliance & General Leasing offers a financing solution which is quick & easy to arrange

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16t 4 Post Leviathan Lift

(SF 8898)

- 8m platform length
- Wide access between columns
- Synchronized heavy duty motors

ONLY **£23,499**
5 Year Lease £125.00 pw



Mobile Column Lifts

- Electro hydraulic
- Cable free communication options
- Long life battery pack
- Adjustable lifting forks
- Rapid lifting time

FROM **£18,399**
5 Year Lease £97.87 pw

Tecalemit ATF: Proven Performers

Tecalemit is a leading provider of DVSA approved ATF lanes along with lifting, lubricating & servicing equipment. Packages can include:

- Inspection pits
- Roller brake testers
- Wheel play detectors
- Emission testers
- Radius turning plates
- Fume extraction
- Communication systems
- Civil & Electrical works
- Beam testers
- Pit jacks
- Small tools
- Signage
- CCTV

Each installation is bespoke to each facility. Tecalemit workshop designers prepare CAD drawings for optimum design using Tecalemit approved equipment.



Fully Automatic Tyre Changer (TTC 600)

- Truck/bus wheels from 14"-30"
- Run flat, low profile & high performance tyres

ONLY **£7999**
5 Year Lease £42.55 pw



NEW Concept Chuck with 2 height positions

Elan Automatic Wheel Balancer (TBM 500)

- Truck, bus, car & car derived van wheels with pneumatic wheel lift
- LCD video display
- Multi operator program
- Truck wheel mounting kit included

ONLY **£5799**
5 Year Lease £30.85 pw



Oil distribution Centre (LA 738)

- Self-contained drum stand & distribution centre

ONLY **£1479**
5 Year Lease £7.87 pw



Self-assembly (kit supplied)



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ATT Hydraulic Mobile Column Lifts

5.5t or 7.5t per column lifting capacity

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(MCS5.5C) or (MCS7.5C)

- Wired, up to 4 columns
- 4 COLUMNS FROM ONLY £12,999**

5 Year Lease £69.14 pw



Flex

(MCS5.5F) or (MCS7.5)

- Wired, up to 48 columns
- 4 COLUMNS FROM ONLY £14,999**

5 Year Lease £79.78 pw

Wireless

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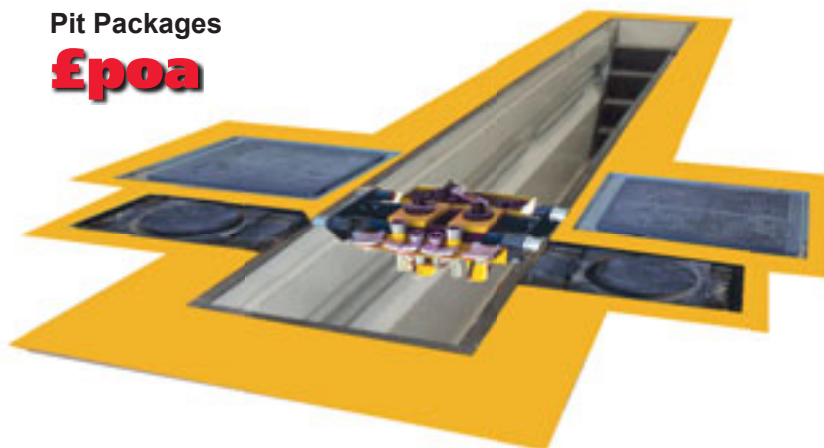
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