

PICKSONS

■■■■ A PICKSONS LTD GROUP COMPANY ■■■■

CV SMART CHOICE



The leading automotive parts distributor in Europe

CV Issue 1

AD goes global!
See page 2

Antifreeze & Coolants



In this issue:

**In stock now
Great Quality, Great Value**

Stock up on winter products p2



Ask for our
SPECIAL OFFERS

Pull-out poster centre spread



Oil/Propane Space Heaters p10



Contact us - see the back cover for details

Offers end 31st Jan 2015

CV SMART CHOICE *news*

Welcome to CV Smart Choice!

Welcome to our first edition of CV Smart Choice, our new quarterly publication.

Our first issue brings you a taste of what we have to offer, from original equipment and original equipment quality parts to garage equipment and a whole host of offerings to help your business.

Don't miss the competition on the back page, courtesy of TTC, for a huge pile of choices for Valentine's Day - simply answer two questions and send your entry form to the fax number or address shown, to arrive by 31st January 2015. There are 12 first prizes so it's worth entering!

Future issues will offer you tech tips, tools, consumables and stacks of great offers!

So read on and learn about our range, low prices and new products, technical developments and promotions. Enjoy!



We're going global! ADI forms joint venture 1Parts

At the beginning of last year we became a partner of a cross European international buying group - Autodistribution International, or ADI. Our partnership has already led to improved buying and technical developments are being rolled out into next year.

Now ADI has signed a joint venture agreement with Pronto, the premier North American buying group. The new global buying group is called 1Parts and because of our partnership with ADI we (and therefore you) will reap the benefits.

1Parts offers a wealth of opportunities for supplier cooperation. Many of our key suppliers operate across the North American continent, while strong European and US suppliers may take this opportunity to 'cross the pond'.

The main benefits will lie in the benchmarking of best practice and the expansion of training, technical and customer support programmes. In an age of global vehicle manufacturers and global Tier 1 parts suppliers, a global aftermarket operation makes perfect sense.

The 1Parts venture boasts global turnover across 35 countries to professional installers in Europe, North Africa, Central Asia and North America of €7.7 billion, delivering parts, products, tools and equipment.

Look forward to better service, more technical input and training programmes to add to the widest range of the best parts in the world.

Visit www.1parts.net for more information on this exciting global group and talk to your local branch about how you can get the most from this exciting new venture.



Stock up on winter must-haves

Don't get caught out this winter! Did you know we stock a full range of winter must-haves? Ask for our fantastic special offers:

- Rock Salt
- TFR (traffic film remover) (25L)
- Screen Wash (5L, 25L, 205L)
- Deionised Water (5L, 25L)
- De-icer (750ml)
- Boosters
- Chargers
- Snow Shovels & Scrapers
- Antifreeze & Coolants
- Space Heaters
- Jump leads
- & much more...



New tech for Commercial Vehicles from Ring - contact your local branch to order

7" Camera System Kit (RBGBI070)

- Improve safety when manoeuvring commercial vehicles
- Fully adjustable 7" screen
- Waterproof camera including audio and night vision
- Dual channel video input (to connect additional camera to further reduce blind spots)

ONLY
£144.99



PowerSource Professional Inverters

- Never run out of power again, with new technology from Ring!
- Ideal for powering tools & equipment in demanding or remote environments without a normal mains supply, such as service vehicles & commercial applications
- Pure sine wave & modified sine wave versions

FROM
£149.99



RINVP1000
PowerSource Inverter
Pure Sine Wave



RINVM1000
PowerSource Inverter
Modified Sine Wave



CV Smart Choice Issue 1 Terms & Conditions: Offers end 31st January 2015. All offers subject to availability and change without notice. Certain featured products may not be stocked by all IFA members. Call your local IFA Member with any stock or pricing queries. These offers cannot be used in conjunction with any other offer except at the discretion of your local IFA member. All prices shown are exclusive of VAT. Pictures used are for illustrative purposes only and products are not shown at actual size or to scale. All product/marketing claims are the responsibility of the company on behalf of whom they are made and are not the liability of the IFA or its agents. E & OE.

All lease payment examples are based on a 60 month repayment period and with a NIL DEPOSIT facility. All lease figures quoted are subject to VAT and status. Alternative lease plans are available and can be tailored to your exact requirements. If you have any questions regarding lease facilities please call Alliance & General Leasing on 02476 220000.

Designed & produced for the IFA by Unbounded Ltd www.unbounded.co.uk

D%ouble pr%ofiting!



Your 2-stage plan to protect your equipment at an **exceptional** price!

Stage I - Bulk Tank Filtration

Fuel is not clean enough. Only 43% (!) of fuel samples worldwide meet ISO 4406 cleanliness code 18/16/13. The use of **bulk tank filtration and tank breathers** is critical, therefore, when it comes to protecting your engine components - especially very sensitive fuel injection systems!



Ask at your local branch for **SPECIAL OFFERS** on the following part numbers:

3933191S, 3950365S, FF5474, FF5601, FF5618, FS1285, FF5450, FS1283, FS1284, FS19742, FS19745, FS19746, FS19748, FS19749

Stage II - Truck Tank Filtration

Stage II features Fleetguard **'All-In-One'** fuel management systems with fuel filter, fuel/water separator and priming pump, assuring a high level of fuel cleanliness - even before the fuel reaches the engine and components.



Ask at your local branch for **SPECIAL OFFERS** on the following part numbers:

FH22144, FH22145, FH22192, FH23622M, FH23069M

Fleetguard first-fit quality: filtration and coolant products you can trust



Why shop around when you can get reliable quality from a single supplier? Cummins Filtration® is a world-leading supplier of filtration products and systems for heavy-duty applications. With more than 10,000 fuel, lube, air and coolant products, Cummins

Filtration offers a diverse range of solutions for most applications and customer needs. Fleetguard products are designed to meet, and exceed, all OEM specifications and our unique non-pro rata warranty provides each end-user with the security and quality assurance they demand.



LED autolamps

NEW MULTIFUNCTION TRAILER LAMPS
High Brightness
Ultra Efficient!

HUGE MARKER LAMP RANGE
Great Value!
Ask for prices

NEW WORK LAMPS
Powerful
Durable
Cost Effective

Europe's largest range of LED vehicle lighting, supplying complete lighting solutions for almost all commercial vehicle types

- Rear Function Lamps
- Marker Lamps
- Strip Lamps
- Interior Lamps
- Work Lamps
- Cable Harness Systems
- Warning Lights

ECE APPROVED ✓
All our lighting is fully ECE approved to European road safety requirements, and rigorously tested to our high quality standards

EXCELLENCE IN LED VEHICLE LIGHTING
WWW.LEDAUTOLAMPS-UK.COM

Contact your nearest branch for more information and **SPECIAL OFFERS!**

Wide range, great quality, low prices

Don't get caught out this winter!

With winter just around the corner, it's wise to provide the best protection for WABCO Air Braking Systems



Avoid the hassle & time off the road when air systems freeze up!

Minimise damage to valves and components from moisture build-up in the system - ensure air dryer cartridge replacement intervals are up to date & carried out if due

Call your local branch for replacement air dryers

WABCO

Wiper Blades

Original Equipment &
Original Equipment Quality

Britax

by



CHAMPION

by



SWF

by



- Lasting quality
- Full metal structure
- Advanced rubber blades for optimum wiping & long life
- Leading brands



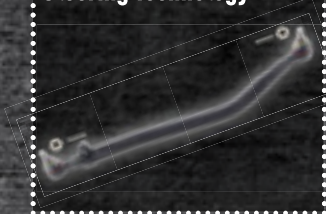
Fantastic Special Offers!
Call your local branch today!

SPECIAL OFFERS on bulk blade purchases - call your local branch

KEEPING YOU
ON THE ROAD!



Steering Technology



Engine Technology



Vehicle Electrics



Pneumatics



Brake Technology



Wheel & Axle Technology



Suspension Technology



Fluids



Cabin Components



febiplus



www.febi.com

Wipers & Unusual Parts

Commercial Vehicle



Commercial Vehicle Battery Guide

Battery Types

CV Batteries

Calcium Hybrids offer better deep cycle capability than Ca/Ca batteries

Cargo HD (Heavy Duty)

- Power / cycling ability for cranking requirements of smaller capacity engines
- Supports electrical equipment installed as standard in modern low specification commercial vehicles

Cargo SHD (Super Heavy Duty)

- Greater power / cycling ability for increased cranking requirements of larger capacity CV engines
- Supports electrical equipment installed in higher specification CV (e.g. sleeper cabs with TVs, satellites, microwaves, nightlights, fridges etc)

Cargo Deep Cycle

- For constant shift pattern urban use vehicles, off-road applications, PSV & emergency vehicles
- Cranking power, higher cycling ability & vibration resistance cope with larger capacity CV engines
- Supports high vehicle specification levels & added electrical loads (e.g. tail lifts, refrigeration units, loading mechanisms, etc)
- Glass mat separators for ultimate deep cycle capabilities
- Vibrolock plate fixing gives superior vibration resistance

LCV/Car Batteries

Ca/Ca (Calcium/Calcium Lead Acid)

- Best performance/reliability compared to a standard lead acid battery (calcium strengthens the lead in plate construction and reduces electrolyte loss in warm climates)
- 'Open Vent' or 'Sealed' formats



Up to
30% increase
in cranking
power over
Cargo HD



Improved
vibration
resistance
over Cargo
HD & SHD

Greater
deep cycle
capability
over Cargo
HD & SHD



Up to
20% increase
in cranking
power over
YBX1000



Up to
35% increase
in cranking
power over
YBX1000



OECSAA Member

IN ASSOCIATION
WITH



SMART CHOICE

ide

Battery Specification & Care

Selecting the correct battery is vital

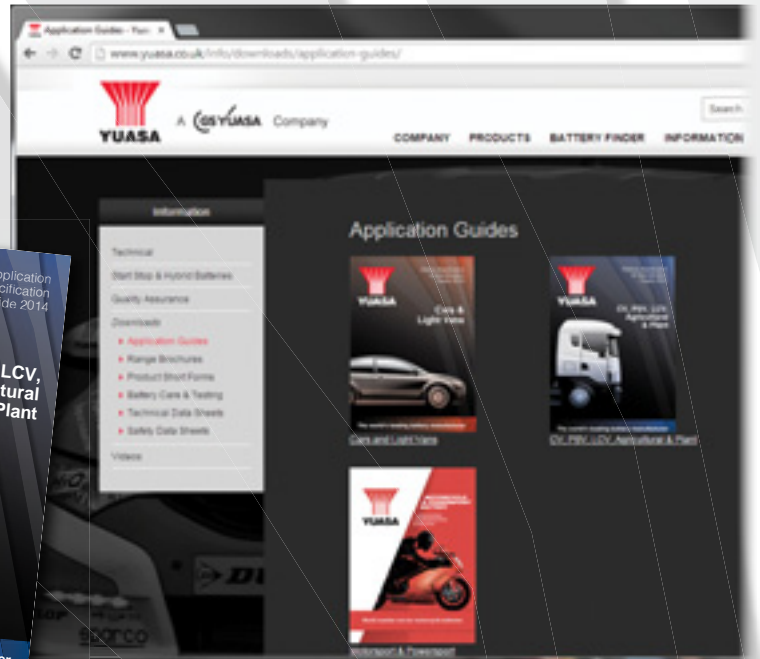
An underpowered battery will fail prematurely, causing problems for the vehicle owner.

Ensure the battery has the correct Ah & CCA rating & is a genuine OE replacement.

For the correct fit every time go online to get the Yuasa battery application guide covering CV, PSV & LCV:

www.yuasa.co.uk/

Select Information then Application Guides.



Ask your local branch for help when specifying batteries

Battery Charging & Testing

Vehicle alternators are not designed to fully recharge a battery from flat whilst in service. Conventional batteries are designed to operate at virtually full charge at all times.

The alternator continuously tops up the battery with very small amounts of charge to keep it at full capacity. Conventional batteries are not designed to be deeply discharged/recharged.

Regular checks ensure a battery has maximum charge to prevent premature failure. A battery with a low OCV requires an immediate top-charge or replacement.

Use the right charger

Use the right charger to prevent damage to batteries - vital as vehicle technology advances. Yuasa 'Smart' chargers continuously check and monitor battery condition, supplying a controlled charge.

The fully charged state is reinstated in the fastest time without damage or overcharging.

YUASA YCX25L



Self discharge - Low OCV

Batteries constantly self-discharge. If the OCV (open circuit voltage) drops below 12.4V, a process of 'sulphation' starts. Unchecked, the battery becomes scrap - not faulty - a victim of natural chemical deterioration from lengthy storage, or sporadic, low mileage driving.

Sealed units require digital conductance testing

Many batteries are sealed nowadays, offering no access for hydrometer or spectrometer testing (handling battery acid is a health & safety issue) so use a good quality battery tester.



MDX-617P



NEW
Starter Motors & Alternators
from an Original Equipment
Manufacturer (with no surcharges!)

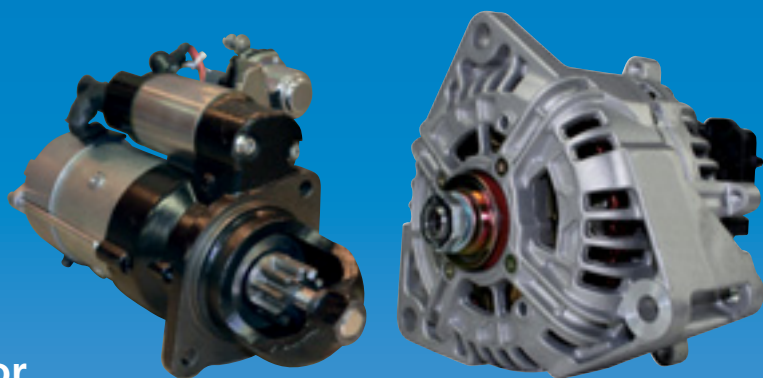
Quality you can trust!

More powerful than the Original Equipment!

Upgraded Heavy Duty Starter Motor for Mercedes-Benz Atego (M93R3066SE)

More durable & reliable than the standard starter & a significant improvement over copied products available

- 100 % compatible - direct drop in replacement (looks similar to OE)
- Output increased to 5.0kW (vs OE 4.0kW)
- Improved pinion strength - pinion size increased, made compatible with Bosch 9t / Delco 11t using an off-set to move pinion to correct the ring gear alignment



Mercedes-Benz Atego Package Deal!

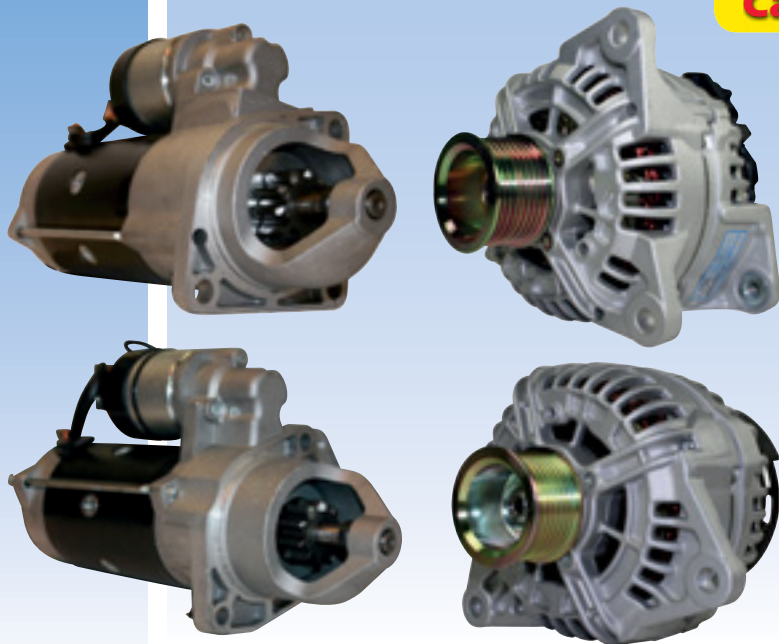
Starter: 24V, 5.0kW (M93R3066SE)

Alternator: 24V, 110A (860807GB)

Special Offer

Prestolite: OE to Cummins, Dennis, MAN, Volvo, Van Hool, etc

Call us for all these Special Offers



DAF LF45/LF55/CF65 Series package

Starter: 24V, 4.0kW (860815)

Alternator: 24V, 110A (860806)

Special Offer

Iveco Eurocargo Series package

Starter: 24V, 4.0kW (860716)

Alternator: 24V, 110A (860810GB)

Special Offer

THE POWER OF EXCELLENCE

www.prestolite.com

BUS LIFTING TRUCK BRAKING HEADLAMP ALIGNING ATF TESTING



Hybrid Lifts
8 - 55 Tonne
FROM
£17,999
5 Year Lease £95.81 pw



Mobile Column Lifts
16 - 64 Tonne
FROM
£13,299
5 Year Lease £73.66 pw



Brake Tester
Class 4, 5, 5L, 7 & ATF
FROM
£19,799
5 Year Lease £109.66 pw



4 Post Lifts
6.2 - 24 Tonne
FROM
£10,499
5 Year Lease £58.15 pw



Scissor Lifts
6 - 40 Tonne
£POA

COMMERCIAL GARAGE EQUIPMENT & INSPECTION PITS



www.bradburyequipment.co.uk

Automatic Ignition Used Oil Heaters

- Clean combustion & high efficiency
- Large airflow blower fans
- Fan-only facility for summer ventilation
- Large capacity fuel tanks
- Burners adjustable to use heating oil/diesel
- Basic room thermostat is standard
- Optional digital thermostat/time control
- Compressed air supply required for burner
- Available at extra cost:
 - Flue Kit (from £269)
 - Motor/Pump kits to connect to bulk fuel tank
 - Fire Valves, Magnetic Valves & High Pressure Filters for use with Pump Kits

	Offer Price	5 Yr Lease pw
SB40	£3599	£19.93
SB60	£3899	£21.59
SB80	£5499	£30.46
SB110	£5999	£33.23

FROM
£3599
5 Year Lease £19.93 pw



SB40/SB60

SB80/SB110

Model	Heat Capacity	Fan Capacity	Fuel Tank	Consumption	Compressed Air Displacement	Supply
SB40	153,000 Btu/hr	3200 m ³ /hr	80 L	4.6 L/hr	1.0 - 1.3 CFM	230V
SB60	204,000 Btu/hr	4100 m ³ /hr	80 L	6.0 L/hr	1.5 - 1.8 CFM	230V
SB80	306,000 Btu/hr	6200 m ³ /hr	130 L	9.0 L/hr	2.0 - 2.6 CFM	400V+N
SB110	436,000 Btu/hr	8100 m ³ /hr	130 L	12.8 L/hr	3.0 - 3.6 CFM	400V+N

These units must be connected to a suitable flue system (min 1m above roof apex & 6m above ground level).
A full range of flue accessories is available. Complete flue kits include roof seal, fitting kit & two wall bands.

Stainless steel flue kits provide 6m ground clearance:
98.085.746 for SB40
98.085.100 for SB60
98.085.170 for SB80 & SB110

Optional extras (additional cost):
98.085.399 Motor/Pump kit - for connection to bulk fuel tank with bottom outlet, gravity fed. Max distance 10m. (Pipework/electric cable not included)
98.087.161 Motor/Pump kit - for connection to bulk fuel tank with top outlet &/or above 10m distance. (Pipework/electric cable not included)
98.085.890 Digital Stat/Timer
98.085.541 Main Fan Filter kit (SB40 & SB60)
98.085.542 Main Fan Filter kit (SB80 & SB110)

Oil Fired Cabinet Heaters

- BSO models - use with 28 second fuel (paraffin or kerosene) or 35 second fuel (heating oil/diesel) (connect to bulk fuel tank)
- 13 Models - heat outputs up to 381Kw (1.3M Btu/hr)
- Electro-zinc coated steel cabinet, inner heat shield skin, outer skin epoxy powder coat finished
- Centrifugal air circulation enhances life expectancy
- Models BSO30 to BSO85: direct drive fans, 1ph motor
- Model BSO120: 3ph motor & v-belt drive
- Combustion air inlet kit as standard
- Thermostat, time control, oil filter & fire valve
- Main fan filter kits available for dusty/hazardous places
- Extra cost: flue kit (from £270)

FROM
£2099
5 Year Lease £11.63 pw

Standard flue kits (extra) provide 4.6m ground clearance:
FK5 Flue Kit for BSO30 & 40 (Ø 5")
FK6 for BSO60 (Ø 6")
FK7 for BSO85 & 120 (Ø 7")

Model	Nett Heat Output	Fan Capacity	Swivel Heads	Consumption	Supply
BSO30	109,000 Btu/hr	2196 m ³ /hr	2	3.43 L/hr	230V
BSO40	146,440 Btu/hr	2556 m ³ /hr	2	4.67 L/hr	230V
BSO60	203,330 Btu/hr	3708 m ³ /hr	2	6.46 L/hr	230V
BSO85	280,530 Btu/hr	5004 m ³ /hr	3	9.10 L/hr	230V
BSO120	418,000 Btu/hr	7740 m ³ /hr	3	13.30 L/hr	415V



Also available:

Suspended Unit Heaters

Call your local branch for more information & prices



Propane Gas Fired Heaters

- Heavy duty, clean combustion, easy to maintain
- **High capacity at a low price**
- Piezo push button ignition
- Thermocouple flame protection
- Adjustable capacity regulator
- Gas hose & gas pressure regulator
- 230V

FROM
£239



G81

Model	Nett Heat Output	Heated Air Flow	Consumption
G57	135 - 200,000 Btu/hr	2100 m ³ /hr	2.9 - 4.1 kg/hr
G81	180 - 270,000 Btu/hr	2100 m ³ /hr	3.9 - 5.6 kg/hr

* Nett heat output is maximum & consumption approximate

Room ventilation is required

Infra-Red Radiant Oil Fired Heaters

(IFT21 / VAL MIDI / VAL6 1 STEP)

- Photocell flame control
- High pressure burner
- Spot heating with no air flow
- Fuel gauge
- HxWxD:
VAL6 1 STEP: 930 x 620 x 1200mm
VAL MIDI: 810 x 660 x 710mm
IFT21: 560 x 360 x 530mm

Room ventilation is required

Model	Nett Heat Output	Consumption	Fuel Tank
IFT21	70,000 Btu/hr / 20 kW	1.5 L/hr	15 L
VAL MIDI	112,000 Btu/hr / 33 kW	3.1 L/hr	35 L
VAL6 1 STEP	140,000 Btu/hr / 40 kW	3.7 L/hr	40 L



VAL6 1 STEP

ONLY
£1235
5 Year Lease £6.84 pw



IFT21



VAL MIDI

ONLY
£1035
5 Year Lease £5.73 pw

ONLY
£429

All the heat you need!

We provide a full range of heaters, downflow fans, dehumidifiers, etc.
Ask your local branch for more details.

ALL Thermobile prices are for supply only, UK Mainland.
Installation is available at an additional cost

THERMOBILE
UK LIMITED

ATF Test Lanes

Need an ATF
Test lane?
Call your local
branch



18t Commercial Brake Tester

(ATT Arena XL441)

- PC controlled
- Installation width 3.5m
- DVSA approved for ATF, Tachograph Testing & ATL
- Automatic test sequence

ONLY
£28,999
5 Year Lease £160.61 pw



Full workshop
planning service
available

ATT Hydraulic Mobile Column Lifts

5.5t or 7.5t per column lifting capacity

Compact

(MCS5.5C) or (MCS7.5C)

- Wired, up to 4 columns

4 COLUMNS ONLY
£12,999
5 Year Lease £71.99 pw



Flex

(MCS5.5F) or (MCS7.5)

- Wired, up to 48 columns

4 COLUMNS ONLY
£14,999
5 Year Lease £83.07 pw



Wireless

(MCS5.5W) or (MCS7.5W)

- Wireless, up to 8 columns

4 COLUMNS ONLY
£16,999
5 Year Lease £94.15 pw

LTW Electro-mechanical Mobile Column Lifts

- 5.5t/column capacity (LTW55)
- 7.5t/column capacity (LTW75)
- Wireless
- Additional columns available at time of ordering, only

4 COLUMNS ONLY
£10,699
5 Year Lease £59.26 pw



16t 4 Post Leviathan Lift

(SF 8898)

- 8m platform length
- Wide access between columns
- Synchronized heavy duty motors

ONLY
£23,499
5 Year Lease £130.15 pw



Mobile Column Lifts

- Electro hydraulic
- Cable free communication options
- Long life battery pack
- Adjustable lifting forks
- Rapid lifting time

FROM
£18,399
5 Year Lease £101.90 pw

Tecalemit ATF: Proven performers

Tecalemit is a leading provider of DVSA approved ATF lanes along with lifting, lubricating & servicing equipment. Packages can include:

- Inspection pits
- Roller brake testers
- Wheel play detectors
- Emission testers
- Radius turning plates
- Fume extraction
- Communication systems
- Civil & Electrical works
- Beam testers
- Pit jacks
- Small tools
- Signage
- CCTV

Each installation is bespoke to each facility. Tecalemit workshop designers prepare CAD drawings for optimum design using Tecalemit approved equipment.



Fully Automatic Tyre Changer (TTC 600)

- Truck/bus wheels from 14"-30"
- Run flat, low profile & high performance tyres

ONLY
£7399
5 Year Lease £40.98 pw



Elan Automatic Wheel Balancer (TBM 500)

- Truck, bus, car & car derived van wheels with pneumatic wheel lift
- LCD video display
- Multi operator program
- Truck wheel mounting kit included

ONLY
£5799
5 Year Lease £32.12 pw



Oil distribution Centre (LA 738)

- Self-contained drum stand & distribution centre

ONLY
£1479
5 Year Lease £8.19 pw

Self-assembly
(kit supplied)



TTC Road Springs

Don't get caught out this winter!

The most comprehensive range of original equipment quality road springs in the CV aftermarket, sourced from Europe's two premier manufacturers - Weweler & Schomäcker



Beware Cheap Imitations!

Seen some low cost road springs?
Think before you buy!
They are cheap for a reason, invariably because they are made with low quality steel.
While they may look the part, time will tell a different story...
Failures are extremely costly!



Courtesy of TTC you can **WIN** 1 of 12 Collections of Thornton's Chocolates in time for Valentines Day! Enter by 31st Jan 2015 for your chance to **WIN!**

Answer these two questions and return the entry form below to the address shown by 31.01.15: (answers on this page)

1. How long is the warranty on TTC original equipment quality road springs?
2. From what material are low cost road springs invariably made?

Worth OVER £75 at RRP



CV SMART CHOICE Issue 1 Competition Terms & Conditions: Closing date for entries is 31.01.15. The draw will take place by 06.02.15. The first correct entry drawn from all the correct entries received by the closing date for each IFA Member (12 in total) will win a collection of Thornton's chocolates worth at least £75 at RRP. The winners will receive their prize within seven days of the draw, delivered by the branch named on the competition entry. No cash alternative will be offered. The prize is not transferable. Entries will only be accepted on the original entry form published in CV Smart Choice 1. The competition is open to active accounts only. Only one entry per person. Photocopied entries will not be accepted. Only legible entries with the correct answers, that show your name, the name of the garage you work at and its address, and the name of your local IFA Member, will be entered into the draw. Proof of posting is not proof of delivery. No correspondence can be entered into. Entries should be faxed to 01726 71771 or posted to CV Smart Choice Competition, IFA, 20 East Hill, St Austell, Cornwall, PL25 4TR. By entering the competition you agree to participate in publicity should you win. The correct answers and winners' names will be published in CV Smart Choice Issue 3 (May/June/July 2015). The promoter of the competition is the IFA, 20 East Hill, St Austell, Cornwall, PL25 4TR. The competition is not open to employees, their families or any agents of the IFA or their families or associates.

CV SMART CHOICE Issue 1 Competition Nov '14 to Jan '15

Fill in the answers, complete your details then FAX this form to 01726 71771, or POST it to CV Smart Choice Competition, IFA, 20 East Hill, St Austell, Cornwall, PL25 4TR. All entries must be received no later than 31.01.15.

Q1:

Q2:

Name:

Garage Name:

Garage Address:

Postcode:

Which IFA Member supplies your garage?:

Branch:

PICKSONS

■■■■ A PICKSONS LTD GROUP COMPANY ■■■■

Avonmouth 01179 821 321

Bridgwater 01278 450 152

Chipping Sodbury 01454 311 848

Gloucester 01452 757 500